

CTE Level III Competencies Crosswalk to AzCRN Products and Lesson Plans

<p>1.0 Develop an Individual Career Plan</p>	<ul style="list-style-type: none"> -Investigate career options including entrepreneurship -Develop career goals based on interests, aptitudes, and research -Review/revise plan/goals on annual basis -Manage personal and career goals -Describe factors that contribute to job satisfaction and success 	<p>AzCIS –Occupations, O*NET Interest Profiler, Work Importance Locator, Skills, Entrepreneur assessment, and business job search components</p> <p>Portfolio/Plan</p> <p>Real Game 9/10th grade & 11/12th grade curriculum.</p> <p>Arizona Career & Educational Guide</p>
<p>2.0 Prepare for Employment</p>	<ul style="list-style-type: none"> - Develop a resume - Complete job application process - Demonstrate interviewing skills 	<p>AzCIS – Job Search & Portfolio</p> <p>Arizona Career & Educational Guide</p> <p>Real Game Curriculum</p>
<p>3.0 Demonstrate Oral Communication Skills</p>	<ul style="list-style-type: none"> - Conduct formal/informal research to collect appropriate topical information -Use questioning techniques to obtain needed information from audience -Interpret oral and nonverbal communications from audience -Demonstrate active listening during communications 	<p>Real Game curriculum</p>

<p>4.0 Demonstrate Oral Communication Skills</p>	<ul style="list-style-type: none"> -Demonstrate appropriate technologies for a formal presentation -Prepare and deliver presentations -Deliver Presentation incorporating appropriate verbal and nonverbal communication techniques. -Communicate using equitable and culturally sensitive language for a diverse audience -Demonstrate effective telephone technique 	<p>Real Game Curriculum</p>
<p>4.0 Demonstrate Written Communication Skills</p>	<ul style="list-style-type: none"> -Conduct formal/informal research to collect appropriate topical information -Organize information and develop an outline -Use multiple technologies for written and presentation communications 	<p>AzCIS – Occupations, Programs of Study, Schools, Online Curriculum activities & Scholarships</p> <p>Real Game curriculum</p>
<p>6.0 Evaluate the Role of Small Business in the Economy</p>	<ul style="list-style-type: none"> -Evaluate the role of small business on local state, national and international economies -List the factors, including personal traits, which contribute to the success of small business -Develop a business plan 	<p>AzCIS – Self Employment module</p>